EXAMPLE

Victor is a skilled carpenter. He is working with Near East Area Renewal (NEAR) to buy an abandoned home near the intersection of 10th and Rural streets for his young family to live. The house is listed for \$23,000 but needs \$97,000 in estimated repairs, as outlined in a detailed inspection report (\$82,000 in materials and \$15,000 in sweat equity/labor), to make it an asset for himself and the neighborhood.

Victor wants to use his carpentry skills to lay wood flooring, rebuild the staircase and install cabinetry and trim. He meets with INHP to demonstrate his knowledge and share the inspection report.

INHP approves Victor's request. He receives a first mortgage for \$101,400 and is required to provide a down payment of \$3,600. Then, INHP values Victor's sweat equity at \$15,000, so he is granted a second, forgivable mortgage for that amount. In addition, INHP pays NEAR to oversee the construction process until the home passes the final inspection.

Victor performs the work he has promised to complete, and he uses his second mortgage to fund the kitchen renovation. Once the home is complete, Victor's family moves in, and he stays current on his mortgage payments, property taxes and insurance.

After five years, the INHP second mortgage has been completely forgiven. In total, Victor will have spent \$3,600 out-of-pocket; he will continue to pay off his first mortgage regularly.



GET STARTED

Visit **INHP.org/rehab-match** to see the designated areas within each neighborhood and fill out a pre-qualification form.

HOME VALUE GUARANTY

Not sure you want to do the rehab work yourself? Check out our Home Value Guaranty program at **INHP.org/hvg**.





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BUYER BENEFITS:



INHP'S REHAB MATCH PROGRAM

The INHP Rehab Match is a loan match program that rewards you for purchasing a vacant or abandoned home in one of five designated Indianapolis neighborhoods plus any Renew Indianapolis (a community land bank) property. If you personally complete INHP-approved repair projects to the home, your efforts will be matched up to \$15,000.

DESIGNATED AREAS

- **1. WITHIN RIVERSIDE NEIGHBORHOOD** North boundary: 29th Street South boundary: Burdsal Parkway East boundary: Central Canal West boundary: Harding Street
- 2. WITHIN CROWN HILL NEIGHBORHOOD North boundary: 38th Street South boundary: 31st Street East boundary: Illinois Street West boundary: Boulevard Place

3. WITHIN MAPLETON-FALL CREEK NEIGHBORHOOD

North boundary: 36th Street South boundary: Fall Creek Parkway East boundary: Fall Creek Parkway West boundary: Kenwood Avenue

4. WITHIN ST. CLAIR PLACE NEIGHBORHOOD North boundary: Brookside Parkway

South boundary: Michigan Street East boundary: Dearborn Street West boundary: Varies (visit INHP.org for details)

5. WITHIN ENGLEWOOD NEIGHBORHOOD

North boundary: Michigan Street South boundary: Washington Street East boundary: Parkview Avenue West boundary: Highland Avenue

WHO'S ELIGIBLE

Homebuyers who earn up to 120 percent of HUD's Area Median Income (AMI) are eligible for this program. The buyers must be able to skillfully perform some of the repairs needed. The buyers must live in their homes as their primary residence.





6. RENEW INDIANAPOLIS

Any property available through the land bank Renew Indianapolis (RenewIndianapolis.org)



THE PROGRAM: HOW IT WORKS

- 1. Form: Visit INHP.org/rehab-match to fill out an interest form.
- **3. Real estate agent support:** A real estate agent can help you choose a property in one of five designated areas, or help you find a home available through Renew Indianapolis.
- **4. Repairs list:** Through inspection, the homebuyer provides INHP with a list of repairs needed to make the home habitable.
- 5. Match approval: Through a formal vetting process with INHP, the buyer must demonstrate he or she can skillfully perform some of the repairs from the inspection list. If approved to perform the work, INHP will assign the buyer's "sweat equity" a value, up to \$15,000. INHP will consider comparable bids from contractors, and the market rate of materials and labor to determine the value.
- 6. Mortgages: INHP will qualify the homebuyer, and if approved, provides two mortgages.
 - requires a 3 percent down payment.
 - use the second mortgage to fund home improvements.



- home passes final inspection.
- The buyer will continue to be responsible for paying his or her first mortgage.

2. **Resources:** INHP will provide resources to help you choose a qualifying property, such as how to connect with real estate agents, nonprofit community-based organizations and/or for-profit developers.

Rehab Match offers:

- 3 percent down payment

• **FIRST MORTGAGE:** INHP provides the buyer a first mortgage based on the home's value once the list of repairs are made (the as-completed value). The low-interest mortgage

• **SECOND MORTGAGE:** Once the buyer is approved to perform specific work, INHP will issue a second mortgage based on the sweat equity value. It is a five-year forgivable mortgage, and the buyer is not required to pay on it if the terms of the program are met. The buyer can

7. **Construction oversight:** At the same time, INHP pays a non-profit partner (i.e. a community development corporation) to help the buyer by overseeing the construction process until the

8. Five years: As long as the buyer lives in the home as his or her primary residence for five years. the buyer's second mortgage is forgiven. Its balance will be forgiven by 20 percent each year.

9. If prior to five years: If the buyer sells the home before five years have passed, both mortgages will be paid off at the time of closing. The buyer will repay the unforgiven portion of the second mortgage.